

Driptech Newsletter

January 2014

Farmer Testimonials



V Jayappa

Mummiderlapalli, Mandal V Kota, District Chittoor, Andhra Pradesh, Mobile - 09396340296, Crop: Cabbage

I installed Driptech on 1.5 acres of cabbage last month and within this short span of time, I have been able to save approximately 50% on water and 50% on labor costs, having changed to drip from flood irrigation.

This is the first time I am growing cabbage and I am very happy with my choice of Driptech, as the system is affordable and easy to install and maintain. I expect a large yield this season.



Kiran Pansare

Katewadi, Taluka Baramati, District Pune, Maharashtra Mobile - 9096349101, Crop: Sugarcane, chilli and okra

I installed Driptech last year for 2 acres of sugarcane, which resulted in a yield increase from 60 tons to 80 tons, water savings of 50%-60% and labour savings of Rs 3000 per month. I do not need to hire any additional labor for irrigation now. Weed growth has reduced and I save 30%-40% on fertilizers.

I have recently installed Driptech on 2 acres of chilli and okra, and 1 Driptech InstaKit for sugarcane. I also plan to use Driptech systems for 7 acres of sugarcane starting next month.

Driptech Dealer Profile: Mr. Gnanasekar, Ramsekar Agencies, Oddanachatram

M/S RAMSEKAR AGENCIES

MR. GNANASEKAR

Oddanachatram, Dist.Dindigul, (TN)

Mobile: 9842140852



I set up my business in 1995, when I started selling electrical and plumbing equipment such as pipes, pumps, compressors and switches. I began selling drip irrigation

systems in 2009, beginning with inline and online drip systems. Two years later, I started dealing in low-cost drip irrigation systems with thin-walled tubing. Then last August, Mr. Thirumalai, Area Manager of Driptech in Tamil Nadu, introduced me to their high-quality drip irrigation systems. The unique technology of Driptech systems really appealed to me and I opted for the dealership.

Though I have been a Driptech dealer for only a few months, selling their products has been a very good experience. Farmers here have purchased Driptech products for a variety of vegetable crops including tomato and onion, and for Gloriosa

superba, a medicinal plant. Driptech systems are much sought after by farmers due to the precise laser punches which provide uniform discharge of water, and low incidence of clogging.

I am very happy with the support of the Driptech team and hope to have a long-lasting partnership with them.

Farmer Testimonials



Kanchan More

Takalimiya, Taluka Rahuri, District Ahmednagar, Maharashtra Mobile - 9096782610, Crop - Sugarcane

I installed a Driptech system on 0.5 acre of sugarcane a year ago, and have achieved a yield increase from 40 tons per acre to 70 tons, with water savings of 75% and labor cost savings of Rs 7000 a year. I earlier had to hire 2 men to help with irrigation, but I can now do it all by myself. I can irrigate the field in 1 hour as opposed to requiring a whole day earlier, saving 70%-80% of my time.

I am very happy with the quality and quantity of my yield after using Driptech. Priced very affordably, it lasts longer than other systems and there is no clogging. I strongly encourage all other farmers to try Driptech and enjoy its benefits.



Shrikant Nanasaheb Langote

Zadi Borgaon, Taluka Barshi, District Solapur, Maharashtra Mobile - 9822252603, Crops - Okra, brinjal, onion, tomato

I have been using a Driptech drip irrigation system of 125 microns on 1 acre for the last 1.5 years. This has resulted in a yield increase of 10%-15%, water savings of 55% and labor cost savings of 20%-25%.

I was introduced to Driptech by Senior Sales Officer Mr Prashant Jagdale, who explained the benefits of the system to me. I have found Driptech cheaper in cost and of better quality than other systems in the market. I recommend the use of Driptech to every farmer to increase profits.

Driptech Dealer Profile: Shramik Krishi Seva Kendra, Sangamner

I have been running my own business for more than 30 years at Sangamner. I sell agri-related products like seeds, micronutrients and pesticides to small and big farmers. But many farmers asked me for drip irrigation systems, and I also wanted to do something for smallholders. Then I was

introduced to Driptech drip irrigation systems by Mr. Pradip Navale, Area Manager of Driptech in Aurangabad, and Sales Officer Mr. Ajit Mapari. They told me that Driptech systems are designed in the US and extremely beneficial for small

scale farmers due to their technology and low cost.

I was very impressed with the laser punching technology which ensures uniform discharge of water and the good quality of material used. I decided to become a Driptech dealer, though I was a little worried after placing the order about working with new technology. However, the overwhelmingly positive feedback from farmers has convinced me of the advantages of Driptech systems.

I have now been a Driptech dealer for more than 2 years and am very pleased with the after-sales service. Many farmers come to my office and tell me that this is one of the best systems they have ever used. Their feedback makes me very happy. Driptech systems have been used successfully for onion, sugarcane, maize and all types of vegetable crops.

M/s Shramik Krishi Seva Kendra

Mr. Anil Navale

Tal.Sangamner, Ahmednagar, (Mah) Mobile: 9970799999 I would like to thank the entire Driptech team for all the support they have given me. I encourage more farmers to install and use Driptech systems.



Commissioning of Driptech Systems

- 1. When all the connections have been made between the water source, mainline, sub-main, and laterals, it is time to flush the system.
- 2. Turn off all the takeoffs and turn on the ball valves in the system.
- 3. With sub-main end caps open, turn on the water and allow it to flow through the system flushing out debris. Ensure there is no leakage of the mainline or sub-main at fittings or connections.
- 4. Turn off the water and put end caps on the ends of the sub mains.
- 5. Open all the takeoffs and ends of laterals; flush it and close the ends after removal of debris.

- 6. If pressure is very high on the system, ensure that water is being discharged back to the reservoir or well with a bypass valve so that only some water is being pumped through the drip irrigation system. Adjust the pressure till the jet height is 12 to 18 inches.
- 7. If unevenness in the field or low water pressure causes non-uniform water discharge throughout the system, adjust the takeoffs accordingly. The takeoffs at low points on the field or near the water source can be only partially open while the takeoffs at high point on the field or farther from the water source can be fully open.
- 8. Once uniform discharge has been observed with the drip laterals facing punches up, the drip laterals can each be flipped over to face down (with logo up) during regular operation of the system for more precise water application to the root zone.

Farmer Testimonials



Vijay Bajirao Jadhav Shingve Naik, Taluka Ahmednagar, District Ahmednagar, Maharashtra Mobile - 9970997637, Crop - Onion

I installed Driptech on 2 acres of onion 3.5 months ago. I expect my yield to increase from 12 tons an acre to 16-17 tons, and have achieved water savings of 30%-40% and labor savings of 50%. Since I started using Driptech, I have been able to save time and cut down on fertilizer use. Even though the Driptech system is of low cost, my yield has increased and is of better quality.



Gulab Gangadhar Patil Shingve Naik, Taluka Ahmednagar, District Ahmednagar, Maharashtra Mobile - 9049694360, Crop - Onion

I installed Driptech on 1 acre of onion 3.5 months ago. I expect my yield to increase from 9-10 tons to 13 tons, and have achieved water savings of 30%-40% and labour cost savings of Rs 4000. Using a Driptech system, It is very easy to give fertilizer to the crop through the venturi.

Many people nearby have seen my Driptech-installed plot and are very eager to buy the system. I myself intend to purchase Driptech systems for 2 more acres of onion this month.



Kisan Aanna Talekar Kem, Taluka Karmala, District Solapur, Maharashtra Mobile - 9689271823, Crop-Sugarcane

I have been using a Driptech system since October 2013 for 2 acres of sugarcane, and I expect a yield of 70-80 tons per acre. Driptech systems cost only 25% as much as other drip irrigation systems in the market and I am able to irrigate a large area of land in a short amount of time. I am able to give an equal amount of water to each plant and I expect a harvest of much better quality this season.

Driptech Advantages

- A complete drip irrigation system solution providing company with a network of more than 300 dealers across Maharashtra, Madhya Pradesh, Karnataka, Tamil Nadu, Andhra Pradesh, and Gujarat
- Low-cost drip irrigation system, cost starting at Rs.8,000 to 10,000 per acre
- Proprietary laser punching technology enables uniform water distribution even at low water pressure: the more uniform the distribution of water, the higher the yields and water savings
- Least clogging of any drip
- For maximum service life, use of virgin material only
- Designed in the USA



Join the Driptech Team!

We are hiring Sales Officers for multiple locations in Maharashtra, Karnataka, Tamil Nadu, Andhra Pradesh and Madhya Pradesh. So come join us and become part of the Driptech team, create a global impact and reach out to millions of small-plot farmers.

Call us I 08408088119 or Send resume I jobs@driptech.com

Contact: Talk To Us

Driptech is rapidly expanding in India. Call us on below numbers to contact with our sales officers.

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